



# CORPORATE INFORMATION

# **BOARD OF DIRECTORS**

Mr. Anand Agarwal Chairman & Managing Director

Mr. Amit Khandelwal Independent Director Mr. A.B. Sharma Independent Director

# **AUDITORS**

M/s. S. D. Chandak & Co, Chartered Accountants

# **COMPANY SECRETARY**

Mr. Virendra G Bhatt

# **BANKERS**

IDBI Bank, Mumbai

# STOCK EXCHANGE WHERE SHARES LISTED

BSE Ltd.

PSE Ltd.

ASE Ltd.

# **REGISTRAR & SHARE TRANSFER AGENTS**

Adroit Corporate Service Pvt. Limited

19, Jaferbhoy Industrial Estate,

Makwana Road, Marol Naka,

Andheri (E), Mumbai – 400 059.

# **REGISTERED OFFICE**

401/B, 4th Floor,

Kemp Plaza, Mind Space,

Link Road, Malad (West),

Mumbai – 400 064.

24th ANNUAL GENERAL MEETING		
Date	30 <sup>th</sup> July, 2012	
Day	Monday	
Time	10.00 A.M.	
Venue	Previlege INN, Opp. Shakti Ford Showroom, Goregaon – Malad Link Road, Malad (W), Mumbai – 400 064	
Book Closure	25.07.2012 to 30.07.2012 (Both days inclusive)	

Members are requested to bring their copy of the Annual Report to the Annual General Meeting.

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# Corporate Governance

# I. Mandatory Requirements

Company's philosophy on Code of Governance:

The Management believes that corporate growth, goals, transparency and enhanced stakeholder value are to be achieved only through good Corporate Governance.

#### **CLAUSE 49**

Clause 49 of the Listing Agreement entered between a Company and the Stock Exchanges is a benchmark for the compliance practices and rules required to be followed by all listed companies. Clause 49 is the baseline for good governance standards.

At Comfort, we not only adhere to the prescribed corporate governance standards and practices as given in Clause 49 but we constantly strive to adopt the emerging best practices. We believe that Corporate Governance is a journey towards sustainable value creation and is always an upward moving target.

We follow high standards of corporate governance practices which inter-alia include:

- ❖ The Board of the Company comprises majority of Non-Executive Directors representing around 67% of the total composition of the Board
- ❖ Out of the Three directors on the Board, two are independent directors which represents around 67% of the total composition of the Board.
- Consistent monitoring and improvement of the human and physical resources.
- ❖ Introducing regular checks and audits and continuous improvement in already well defined systems and procedures.
- ❖ Board/Committee meetings at regular intervals to keep the Board informed of the recent happenings.

#### **Board of Directors**

# Composition

The Board consists of the qualified and able persons with vast experience in industry, finance management and law. The Company is in full compliance with the Clause 49(I) (A) of the Listing Agreement(s). The present strength of the Board is 3 Directors and complies with the requirements of clause (49) of Listing Agreement.

#### ROLE OF INDEPENDENT DIRECTORS

Independent Directors play a key role in the decision-making process of the Board by participating in framing the overall strategy of the Company. The Independent Directors are committed to acting in what they believe to be in the best interest of the Company and its stakeholders.

#### **Board Procedure**

The Board meets at least once a quarter to consider and approve the Financial Results, Compliance of stock exchanges and review the operations and Performance of the Company. All the Board meetings are properly scheduled. Notice and Agenda papers containing all the relevant information are circulated to the Directors well in advance of each Board Meeting. All the relevant and necessary information / documents are made available to the Board so as to enable the directors to take informed decisions. The Minutes of each Board / Committee meetings are circulated in draft to all the Directors for seeking their confirmation before the same is recorded in Minutes Book.

# Attendance, Directorship & Committee Membership

Name of the Director	Category Of directorships @	No. of Board Meetings attended out of 06 held	Attendance at the last AGM held on 30.07.11	Number of Other Directorship#	Number of other Commi Memberships	
					Member	Chairman
Mr. Anand Agarwal	MD	06	Attended		1	3
Mr. Amit Khandelwal	NED(I).	06	Attended		3	1
Mr. A. B. Sharma	NED(I)	04	Attended		3	
Mr. Anoop Mohiindrra	NED (I)	02	N.A.			

# @ Category of Directorship:

WD – Whole Time Director, NED (I) – Non Executive Director and Independent.

- # Includes Alternate Directorships, and Directorships in Private Companies.
- \$ As required by the existing Clause 49 of the Listing Agreements entered into with the Stock Exchanges, only Memberships/Chairmanships of the Audit Committee, Remuneration Committee, Investors Grievance Committee and STC of the public companies have been considered.
  - No Director holds any shares in the company.

#### Brief Profile of the Director

As Director of the company:-

Mr. Anand Agarwal, aged 38 years is a B.Com graduate. His vast experience would be a great asset for the company. He is Managing director on the Board of the Company. He is a chairman of the Investor Grievances, Remuneration & Share Transfer Committee. He is not holding any directorship in the public companies as on March 31, 2012. He did not hold any equity shares in the Company as on March 31, 2012.

Mr. Amit Khandelwal, aged 40 years is a B.Com and holds a post graduate degree in M.D.S.E. He is a Software Engineer with areas of specialization in Windows N.T. 4.0, UNIX, Oracle 8, and MS SQL. He is designated as Non-Executive Independent Director on the Company's Board. His qualifications and experience would be a great asset for the company. He is a chairman of the Audit Committee. He is a member of the Investor Grievances, Remuneration & Share Transfer committees. He is not holding any directorship in the public companies as on March 31, 2012. He did not hold any equity shares in the Company as on March 31, 2012. He is liable to retire by rotation and being eligible, offers himself for re-appointment at the ensuing Annual General Meeting.

Mr. A.B. Sharma, aged 63 years is a Resident Indian and he has 26 years experience in office administrative. His qualification and experience would be a great asset for the company. He is not holding any directorship in the public companies as on March 31, 2012. He did not hold any equity shares in the Company as on March 31, 2012.

#### Number of Board Meetings

The Board met Six times during the financial year 2011-12 on 05<sup>th</sup> March, 2011, 06<sup>th</sup> June, 2011, 04<sup>th</sup> July, 2011, 08<sup>th</sup> September, 2011, 09<sup>th</sup> December, 2011 and 10<sup>th</sup> March, 2012

Date of the Board Meeting	Total No. of Directors	No. of Directors who attended
05.03.2011	3	3
06.06.2011	3	3
04.07.2011	3	3
08.09.2011	3	3
09.12.2011	3	3
10.03.2012	3	3

## Committees of the Board

#### **Audit Committee of Directors**

The functioning and terms of reference of the audit committee including the role, powers and duties, quorum for meeting and frequency of meetings, have been devised keeping in view the requirements of section 292A of the Companies Act, 1956 and the listing Agreement with the Bombay Stock Exchange Ltd.

The Company has a Internal Audit Team which submits its report directly to the Audit Committee on a quarterly basis. The Chairman of the Audit Committee attended the last Annual General Meeting held on 30<sup>th</sup> July, 2011 to answer shareholders queries.

The Audit Committee is responsible for:

- (i) Effective supervision of the financial reporting process, ensuring financial, accounting and operating controls and compliance with established policies and procedures.
- (ii) Evaluating the adequacy of internal controls and its effectiveness.
- (iii) Reviewing the financial results of the Company for each quarter/ year before the same are placed at the Board meeting for approval.
- (iv)Providing an avenue for effective communication between the Internal Audit, the Statutory Auditors and the Board of Directors.

**Composition and Attendance** 

Name	No. of Meetings Attended
Mr. Amit Khandelwal	6
Mr. Anand Agarwal	6
Mr. A. B. Sharma	4
Mr. Anoop Mohiindrra	2

Mr. Amit Khandelwal, Chairman of the Audit Committee has financial and accounting background and knowledge.

The Chief Financial Officer, the Internal Auditor and the Statutory Auditors are permanent invitees to the audit committee meetings. It has been the practice of the Chairman of the Audit Committee to extend an invitation to the Managing Director and Executive Directors to attend all the meetings.

During the period ended March 31, 2012, Six meetings of the Audit Committee were held on the following dates:

(i) March 05, 2011 (ii) June 06,2011 (iii) July 04, 2011 (iv) September 08, 2011(v) December 09, 2011 and (vi) March 10, 2012.

The Minutes of the Audit committee meetings are noted by the Board of Directors at the Board meetings. The Chairman of the Audit Committee was present at the previous Annual General Meeting held on 30th July 2011.

#### **Investor Grievances Committee**

Terms of Reference of the Investors Grievance Committee are as per the guidelines set out in the listing agreement with the Bombay Stock Exchange Limited and the relevant clauses of the Articles of Association of the Company that inter alias include looking into the Investors complaints on transfer of shares, non receipt of Annual Accounts, non receipt of dividends declared etc. and the redressal thereof.

#### Composition and Attendance

Name	No. of Meetings Attended
Mr. Anand Agarwal	5
Mr. Amit Khandelwal	5
Mr. Manish Suryawanshi	5

Mr. Anand Agarwal, Chairman of the Investor Grievances Committee has vast experience and knowledge.

During the period ended March 31, 2012, Five meetings of the Investor Grievances Committee were held on the following dates:

(i) March 05, 2011 (ii) June 06,2011 (iii) September 08, 2011(iv) December 09, 2011 and (v) March 10, 2012.

The Company attends to the Investor's grievances / correspondence expeditiously except in the case that are constrained by dispute or legal impediments.

a.	No. of Shareholders complaints received during the period	8
b.	No. of complaints not resolved to the satisfaction of the shareholders.	NIL
C.	No. of pending share transfers as on March 31, 2012	NIL

Mr. Manish Suryawanshi is Compliance Officer for complying with the requirements of SEBI (Prohibition of Insider Trading) Regulation, 1992 and the Listing Agreements with the BSE, PSE and ASE.

#### **Remuneration Committee**

Terms of Reference of the Directors Remuneration Committee are as per the guidelines set out in the listing agreement with the Bombay Stock Exchange Limited that inter alia include determination of the Company's policy on specific remuneration packages for Directors.

# **Composition and Attendance**

Mr. Anand Agarwal is the Chairman of the Remuneration Committee. Other members of the Committee consist of Mr. Amit Khandelwal. During the period no meeting of Remuneration Committee was held.

# Remuneration Policy

The terms of reference / role of the Remuneration Committee is to determine the Company's policy on the remuneration package of its Executive Directors and to determine and approve the terms & conditions and remuneration package of its Executive Directors, including revision thereof from time to time, and to deliberate on and decide matters incidental thereto or consequential thereof. The details of remuneration paid to Executive Directors are given separately in the Report.

The Non-Executive Independent Directors are entitled for sitting fee as shown below for every meeting of the Board or committee thereof. They are also reimbursed all travelling and other expenses incurred by them in connection with attending meetings of the Board of Directors or of Committees thereof or which they may otherwise incur in the performance of their duties as Directors.

Annual Remuneration paid / payable to the Managing Director for the financial period ended March 31, 2012 is given as under:

Name of the Director	Salary (inclusive of perquisites) Rs. In Lakhs	Service Contract
Mr. Anand Agarwal Managing Director	1.30	Re-appointed as Managing Director, for a period of 5 years from 16.07.2009 to 15.07.2014

Remuneration includes salary, reimbursement of medical expenses & other perquisites.

Annual Remuneration paid/payable to the Non- Executive Directors for the financial period ended March 31, 2012 is given as under:

The Non-Executive directors were not paid any remuneration except sitting fees for attending the meetings of the board of directors and/ or committees thereof. The details of sitting fees paid to the non-executive director are as under:

Name of the Director	Sitting fees (Rs.)
Mr. Amit Khandelwal	11,500/-
Mr. A.B. Sharma	7,500/-
Mr. Anoop Mohindra	1,000/-

# **Share Transfer Committee (STC)**

Terms of Reference of the Share Transfer Committee are as per the guidelines set out in the listing agreement with the Bombay Stock Exchange Limited and pursuant to Article 132 of Articles of Association of the Company that inter alias include approval and registration of transfers and/ or transmissions of equity shares of the Company and do all other acts and deeds as may be necessary or incidental to the above.

#### **Composition and Attendance**

Name	No.	of	Meetings
	Attend	ded	
Mr. Anand Agarwal	al 5		
Mr. Amit Khandelwal	elwal 5		
Mr. A.B. Sharma 5		5	

Mr, Anand Agarwal is Chairman of the Committee and other one Director are Non Executive and Independent Directors.

The present composition of STC consists of Three Directors. The Minutes of the Meetings of the aforesaid Committees are noted by the Board of Directors at the Board Meetings.

#### CODE OF BUSINESS CONDUCT AND ETHICS FOR DIRECTORS AND SENIOR MANAGEMENT:

The Company's has adopted a Code of Conduct for Prevention of Insider Trading and Code of Corporate Disclosure Practice (Insider Trading Code) and Ethics for Directors and Senior Management Team with an objective to ensure strict adherence to the Company's best practices and consistently improve upon them. The Code has been posted on the Company's website www.hitkitglobal.com. The Code has been circulated to all the members of the Board and Senior Management Team and they have affirmed compliance of the same.

The declaration signed by the Managing Director is given below:-

I hereby confirm that the Company has obtained affirmation from all the members of the Board and Senior Management that they have complied with the Code of Conduct for Prevention of Insider Trading and Code of Corporate Disclosure Practice (Insider Trading Code) and Ethics for Directors and Senior Management in respect of the financial period 2011-12.

Anand Agarwal Managing Director

## **General Body Meetings:**

Location and time of the last 3 Annual General Meetings and Special Resolutions passed by the Company are noted below:

Financial	Location	Day and Date	Time	Special
Year				Resolution
2008-09	Kamla Vihar Sports Club, Poisar Gym Khana Road,	Monday	10.00 a.m.	One Special
	Kandivali(W), Mumbai 400 067	22 <sup>nd</sup> July, 2009		Resolution was
				passed.
2009-10	Privilege INN, Opp. Shakti Ford Showroom, Goregaon -	Friday,	10.00 a.m.	No Special
	Malad Link Road, Malad (W), Mumbai – 400 064	30 <sup>th</sup> July, 2010		Resolution was
				passed.
2010-11	Privilege INN, Opp. Shakti Ford Showroom, Goregaon -	Saturday,	10.00 a.m.	One Special
	Malad Link Road, Malad (W), Mumbai – 400 064	30 <sup>th</sup> July, 2011		Resolution was
				passed.

No postal ballot was used / invited at these meetings in respect of special resolutions. The above special resolution was passed with the requisite majority.

#### Subsidiaries:

The Company do not have any subsidiary.

#### Disclosures

# Related Party Transactions:

During the period under review company has not made any significant related party transactions with its Promoters, Directors or Managing Directors of the Management or relatives etc that may have potential conflict with the interests of the company at large.

# Non Compliance by the Company, Penalties, Strictures:

Company has complied with all the requirements of the listing Agreement(s) entered into with the Stock Exchanges or SEBI or any statutory authority, on any matter related to capital markets, during the last three years. There are no penalties or strictures imposed neither on the Company by Stock Exchanges or SEBI or any other statutory authorities relating to the above. SEBI had issued a show cause notice and company has submitted its reply to the same. The Adjudicating officer has passed an order and was pleased to dispose off the matter without penalty.

# Disclosure of Accounting Treatment

Disclosures of accounting treatment wherever applicable have been made in the Audited Financial Accounts for the period ended 31st March, 2012.

# **Board Disclosures - Risk Management:**

The Company has laid down procedures to inform the Board Members about the risk assessment and minimization procedures and they are being reviewed periodically.

# Senior Management

Disclosures have also been received from the senior managerial personnel relating to the financial and commercial transactions in which they or their relatives may have personnel interest. However, none of this transaction have potential conflict with the interest of the company at a large.

#### Mandatory requirements

The Company is in full compliance with all the mandatory requirements of Clause 49 of the Listing Agreement(s) entered into with the stock exchange(s).

#### Non Mandatory Requirements

- a. The Company has adopted the non-mandatory requirements as regards the provisions relating to the Remuneration Committee.
- b. Since the financial results are published in leading newspapers as well as promptly displayed on the Company's website, the same are not sent to each household of the shareholders.
- c. The Company is in the regime of unqualified financial statements.
- d. The Company has not adopted Whistle Blower Policy.
- e. The Board of Directors comprises of highly qualified professionals possessing wide and varied knowledge and experience in their respective fields, which is considered adequate for enabling them to discharge their responsibilities as Directors. As such, there is no formal training programme for the Directors.

#### Means of Communication

Quarterly Un-audited / Audited Financial Results were publishes during the Financial period as follows:

Financial Result	Un-Audited / Audited*	Newspapers
Last year Fourth Quarter Ended January	Un-Audited	Free Press Journal / Navshakti
First Quarter Ended April	Un-Audited	Free Press Journal / Navshakti
Full year Ended January	Audited	Free Press Journal / Navshakti
Second Quarter Ended July	Un-Audited	Free Press Journal / Navshakti
Third Quarter Ended October	Un-Audited	Free Press Journal / Navshakti
Fourth Quarter Ended January	Un-Audited	Free Press Journal / Navshakti
Fifth Quarter Ended March	Audited	Free Press Journal / Navshakti

<sup>\*</sup> The Board of Directors of the Company approved and took on record the Unaudited / Audited financial results within 45 days of quarter / half year and communicated these results to all Stock Exchanges where the shares of the Company are listed and published in newspapers as indicated above and also put on Company's website <a href="https://www.hitkitglobal.com">www.hitkitglobal.com</a>.

The Company also intimates the stock exchanges all price sensitive information or such other matters which in its opinion are material and of relevance to the investor / shareholders. The Financial Results are not being sent to each household of the Shareholders. The Management's Discussion and Analysis on financial and operational performance of the Company is provided in the Annual Report.

# Auditors' Certificate on Corporate Governance

To the Members of Hit Kit Global Solutions Limited

We have examined the compliance of conditions of corporate governance by Hit Kit Global Solutions Ltd. ('the Company') for the period ended on 31st March, 2012, as stipulated in clause 49 of the Listing Agreement of the Company with the stock exchanges.

The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion, and to the best of our information and according to the explanations given to us and the representations made by the Directors and the management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above-mentioned Listing Agreement.

We state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For S.D. Chandak & Co. Chartered Accountants (Firm Registration No.101657W)

S D Chandak Proprietor (Membership No.: 32455)

Place: Mumbai Date: 30.06.2012

# Certificate under sub Clause V of Clause 49 of the Listing Agreement

I Anand Agarwal, Managing Director of the Company hereby confirm and certify that

- a) I have reviewed the financial statements and the cash flow statement for the period ended March 31, 2012 and that to the best of my knowledge and belief:
  - (i) these statements do not contain any materially untrue statement or omit any material fact or contain any statement that might be misleading;
  - (ii) these statements together present a true and fair view of the Company's affairs and are in compliance with the existing generally accepted accounting standards, applicable laws and regulations.
- b) There are, to the best of my knowledge and belief, no transactions entered into by the Company during the period which are fraudulent, illegal or violative of the Company's Code of Conduct.
- c) I accept responsibility for establishing and maintaining internal controls for financial reporting and that I have evaluated the effectiveness of the internal control systems of the Company pertaining to financial reporting and I have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which I am aware and the steps I have taken or propose to take to rectify these deficiencies.
- d) I have indicated to the Auditors and the Audit Committee
  - (i) that no significant changes in internal control over financial reporting during the period;
  - (ii) that no changes in accounting policies during the period and have been disclosed in the notes to the financial statements; and
  - (iii) that no instances of significant fraud of which I have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.

Place : Mumbai Anand Agarwal
Date : 30.06.2012 Managing Director

# **Directors Report**

#### To The Members,

We have pleasure in presenting herewith our Twenty fourth Annual Report together with the Audited Account of your Company for the Period Ended March 31st, 2012.

# **Financial Results**

The salient features of the Company's financial results for the period under review are as follows:

Particulars	(Rs. In	Lakhs)
	31.01.2012	31.01.2011
Income from Operations	88.18	82.61
Other Income	NIL	NIL
Total Income	88.18	82.61
Operating Profit before interest, Depreciation and	23.47	23.07
Tax		
Interest	3.04	2.12
Depreciation	19.63	16.82
Profit before tax (PBT)	0.80	4.13
Provision for Taxation	1.99	1.00
Profit / (Loss) after tax (PAT)	(1.19)	3.13
Profit brought forward	305.95	302.82
Profit available for appropriation	304.44	305.95
APPROPRIATIONS		
General Reserves	NIL	0.31
Surplus carried to Balance Sheet	304.44	305.64

#### Performance of the Company

During the period under the review, the Company has recorded gross revenue of Rs. 88.18 lakhs as against Rs. 82.61 lakhs in the previous year. After offsetting the expenses the company made a Loss of Rs.1.19 lakhs against Profit after tax of Rs. 3.13 lakhs in the previous year.

The Earning per Share (EPS) for the period was Rs. (0.01) as against Rs. 0.01 for previous year.

#### Dividend

In order to conserve resources for future growth, your Directors do not recommend any dividend for the period.

#### Transfer to Reserves

The Company proposes to transfer Rs. NIL (P.Y. 0.31 Lakhs) to the General Reserve out of the amount available for appropriations and an amount of Rs.304.44 Lakhs (P.Y. 305.64 Lakhs) is proposed to be retained in the Profit and Loss Account.

#### Changes in Share Capital

During the period, Company has not made any allotment of Equity or preference Shares.

# Change in Financial Year

Board of Directors at their meeting held on 09th December, 2011 accorded their consent to change the financial year of the company from 31st January to 31st March and accordingly the current financial year will be from 1st February, 2011 to 31st March, 2012.

#### Retail Business

During the period, your Company focused mainly its agri-business value chain. In this objective your company has carried out marketing of vegetables in the vegetable market, which the company has sourced directly from the farmers.

Your company provides its customers with good quality produce that has better shelf life and more consistent quality in keeping the best interest of the consumers. The vision of the company is to generate inclusive growth and prosperity for farmers, vendor partners, small shopkeepers and consumers.

#### Retail Software

During the period, the company rendered E-Horoscope reports in regional languages to its customers through mobile counters. The company is on the verge of reducing the retailing of software.

#### Deposits and Loans / Advances

Your company has not invited or renewed deposits from the public/shareholders in accordance with Section 58 A of the Companies Act, 1956.

#### Directors

As per the Articles of Association of the company, Mr. Amit G Khandelwal retires by rotation at the ensuing Annual General Meeting and being eligible offers himself for reappointment.

Profiles of these Directors, as required by Clause 49 of the Listing Agreements are given in the Section on "Corporate Governance".

#### Auditors

M/s. S. D. Chandak & Co., Chartered Accountants, Statutory Auditors of the Company retires at the conclusion of ensuing Annual General Meeting. The directors recommend their re-appointment as the statutory auditors for the financial period 2011-12.

M/s. S. D. Chandak & Co., Chartered Accountants have confirmed their eligibility and willingness to accept office, if appointed.

#### **Auditors Report**

The observations made by the Auditors in their Report are Self Explanatory and need no further elaboration.

#### Directors' Responsibility Statement

Pursuant to Section 217 (2AA) of the Companies Act 1956, the Board of Directors hereby states and confirms:

- i)That in the preparation of the Annual accounts for the financial period, the applicable accounting standards have been followed along with the proper explanations relating to material departures:
- ii)That the Company has selected accounting policies described in the notes to accounts, which has been consistently applied except where otherwise stated and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company as at 31st March, 2012 and of the Loss of the company for the period;
- iii)That they have taken proper and sufficient care for the maintenance of the adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities; and

iv)That the Annual Accounts have been prepared on the historical cost convention as a going concern basis and on accrual basis.

# Particulars of Employees

During the period under review there was no employee employed in the financial period who was in receipt of remuneration in excess of the limits prescribed under section 217 (2A) of the Companies Act, 1956, read with companies (Particulars of Employee) Rules, 1975.

#### **Employee Relations**

The Board of Directors of the company places on record its sincere appreciation for the valuable and dedicated services rendered by all the employees of the company and acknowledges the contribution of all the employees to the Company's performance. During the period under review our employee relations continued to be cordial.

#### Listing

The Securities of your Company are listed with the Bombay Stock Exchange Limited, Pune stock exchange Limited and Ahmedabad Stock Exchange limited, and pursuant to Clause 38 of the Listing Agreement, the Annual Listing fees for the year 2012-13 have been paid. The company has also paid the annual custodian fees to NSDL & CDSL for the Securities of the Company held in dematerialized mode with them for the year 2012-13.

#### **Cash Flow Statement**

In conformity with the provisions of Clause 32 of the Listing Agreement and requirement of companies Act 1956, the Cash flow Statement for the period ended 31st March, 2012 is annexed hereto

# **Fixed Deposits**

The company has not accepted any public deposits and as such, no amount on account of principal or interest on public deposits was outstanding as on the date of the Balance Sheet.

# Conservation of Energy, Technology Absorption and Foreign Exchange Earnings & Outgo

As your company is not engaged in manufacturing activities, the reporting requirement on these matters is not applicable and Foreign exchange earning & outgo during the period is NIL.

#### Corporate Governance Report

A Certificate from Statutory Auditors Regarding Compliance of the conditions of corporate Governance as per the requirement of Clause 49 of the Listing Agreement with the Stock Exchanges is annexed to the report on Corporate Governance.

The Board of Directors support the concept of Corporate Governance and having regard to transparency, accountability and rationale behind the decisions have made proper disclosures separately under the heading "Corporate Governance".

#### Management's Discussion and Analysis Statement

The Management Discussion and Analysis for the period 2011-12, as required under Clause 49 of the Listing agreement executed with the Stock Exchanges, are given in separate section forming part of the Annual Report.

## **Corporate Social Responsibility**

Company embraces responsibility for impact of its operations and actions on all stakeholders including society and community at large. Management's commitment, work ethics and business processes at company encourages all its employees and other participants to ensure a positive impact and its commitment towards corporate social responsibility.

Company's contribution to the community are in areas of health, education and free distribution of vegetables & fruits to the poor villagers.

# Acknowledgements

The Directors thank the Company's employees, customers, vendors, farmer, suppliers, redistribution stockists, retailers, business partners, canteen stores department and others who are associated with the Company as its trading partners for their support to the Company. Your Company looks upon them as partners in its progress and shares with them the rewards of growth.

The Directors also thank to the Securities Exchange Board of India, Bombay Stock exchange Limited, Pune Stock Exchange Limited, Ahmedabad Stock Exchange Limited, NSDL, CDSL the Governments of India, State Governments in India and concerned Government Departments / Agencies for their co-operation and last but not the least the members of the Company.

On behalf of the Board For Hit Kit Global Solutions Limited

Place : Mumbai Anand Agarwal
Date : 30.06.2012 Managing Director

# Annexure to the Directors' Report

# Management Discussion and Analysis

The management of Hit Kit Global Solutions Limited presents the analysis of the performance of the company for the period 2011-12 and its outlook for the future. This outlook is based on an assessment of the current business environment. It may vary due to future economy and other developments both in India and Abroad.

Although economy has been growing slowly including the retail sector, there were several complex challenges facing this sector. Despite of the challenges your company has remained resilient against adversities and has leveraged opportunities to deliver results.

#### Outlook

#### **Global Outlook**

The global economy still emerging from the after match of the global financial crisis, consolidated its recovery in 2011. The signs are good that despite the shocks of the first quarter of 2011 – including instability in the Middle East and earthquake, tsunami and radiation disasters in Japan – Growth in the U.S., Europe and several significant emerging markets are supporting the global recovery. But significant risk continue to hamper global growth, Including rising oil and commodity prices and persistent global imbalances resulting from a slowdown in the Chinese economy and the fiscal challenges in the U.S., and Eurozone. These global development will have an impact in the coming year not only on international investors but also on the domestic Indian investment climate.

#### **Indian Outlook**

The Global Economy has entered into a very difficult phase characterized by significant downside risks and fragility. The financial mayhem generated by the deepening of the fiscal crisis in Europe has spread to both developing and high income countries and is generating significant headwinds.

Against a backdrop of an uncertain global environment, the Indian economy faced twin macroeconomic challenges of managing growth and containing inflation during the fiscal 2011-12. The factors which influenced the current macroeconomic climate in India and interrupted recovery were intensification of debt crises in Euro zone, political turmoil in Middle East, fluctuating global commodity prices, hardening of international prices of crude oil, stagnation in Japan, etc.. GDP is estimated to grow by 6.9 per cent in 2011-12, after having grown at 8.4 per cent in preceding two years. Slowdown in comparison to preceding two years is primarily due to deceleration in industrial growth. India however remained front runner in economic growth in any cross country comparison. India's GDP growth in 2012-13 is expected to be 7.6 per Cent.

#### **Nature of Business**

Growth in our organised retail business is reflective of the changing habits and increasing aspirations of millions of fellow Indians who seek modern conveniences without losing focus on value. Over many farmers benefit from their farm to fork consumer retail strategy and this number is growing exponentially day by day. In a short period and as a reflection of consumer preferences, Company now has good positions in business of agri-business value chain and has marketing fruits, vegetables and staples and Company has also retail of E-Horoscope generated out of the Astrology software 'Om Astrosoft' to its customers through counters spread across the retail outlets. The company is also engaged in marketing of PS-Excise software of Priti Software.

# Segment wise Performance

#### **Retail Business**

During the period under review, your Company strategically increased its focus on retail vegetable business thereby sustaining its earnings from Retail of vegetables. The sales turnover has been broad based, competitive and profitable. Your Company has adopted unique retailing strategy of selling its products in retail market, without permanently hiring the retail counters, thereby cutting down the cost of markets.

#### Software Business

During the period, the company rendered E-Horoscope reports in regional languages to its customers through mobile counters. The company is on the verge of reducing the retailing of software.

#### Strengths, Risks and Concerns

# Strengths

Over last years in retail business, your Company has developed supply chain for retailing vegetables from farmer to whole seller to the consumers.

#### Risk, Concerns and Risk Mitigation

Risk Management is a critical exercise for all organizations, particularly ones operating in many locations / countries. The main aim of risk management is to identify and analyse the risks through a structured Risk-Benefit Analysis and mitigate those risks which are not beneficial to the organisation.

#### Financial Performance & Position

The Financials of the Company are prepared in accordance with the Generally Accepted Accounting Principles in India. During the period under review, revenue of your Company was Rs. 88.18 lakhs as against Rs. 82.61 Lakhs in the previous year and Loss for the period of Rs. 1.19 lakhs against Profit after tax of Rs. 3.19 lakhs in the previous year.

#### **Human Resources/ Industrial Relations**

The Company believes that the success of an organization largely depends on the quality of the products it offers in the market and competitive price to the consumers. The company has developed good quality supply chain.

# **Employee Relations**

The Board of Directors take this opportunity to sincerely acknowledge the dedicated services and contribution of all the employees to the Company's satisfactory performance. Your company believes in retaining talents. To enhance the skills of the employees as well as to enable them to face the growing challenges the higher management regularly interacts with it employees. Our employee relations continue to be cordial.

# Internal Control Systems and Adequacy

The Company has adequate internal control systems in place commensurate with the size and nature of business which covers all significant areas of the company's operations and reported to the Audit Committee of the Company, for their review in its meetings.

# **Cautionary Statement**

Statements in the Management Discussion and Analysis describing the Company's objectives, projections, expectations and estimates are 'forward looking statements'. Actual results might differ from those anticipated because of changing ground realities.

# Auditors' Report

The Board of Directors
Hit Kit Global Solutions Limited

- 1. We have audited the attached Balance Sheet of Hit Kit Global Solutions Ltd ('the Company") as at 31st March, 2012 and also the statement of Profit and Loss account and the Cash Flow statement for the period ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003, (as amended) issued by the Central Government of India in terms of sub-section (4A) of Section 227 of 'The Companies Act,1956' of India (the 'Act'), and on the basis of such checks of books and records and according to the information and explanations given to us, we give in the Annexure a statement on the matters specified in Paragraphs 4 and 5 of the said order.
- 4. Further to our comments in the annexure referred in Paragraph '3' above;
- (a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
- (b) In our opinion, proper books of accounts as required by law have been kept by the Company, so far as it appears from our examination of the books.
- (c) The Balance Sheet, statement of Profit and Loss Account and Cash flow statement dealt with by this report are in Agreement(s) with the books of accounts.
- (d) In our opinion, the Balance Sheet, statement of Profit and Loss Account and Cash flow statement comply with the Accounting Standards referred to in Section 211(3c) of the Companies Act. 1956.
- (e) On the basis of written representations received from the directors as on 31st March, 2012 and information given to us, none of the directors is disqualified as on 31st March, 2012 from being appointed as a Director in terms of Section 274(1)(g) of the Companies Act, 1956.
- (f) In our opinion and to the best of our information and according to the explanations given to us the accounts together with the notes thereon give the information required by Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.
- (i) in case of the Balance Sheet of the state of affairs of the company as at 31st March, 2012.

&

(ii) in case of the statement of Profit & Loss Account, of the loss for the period ended on that date.

(iii) in the case of the Cash flow Statement, of the cash flows for the period ended on that date.

For S.D. Chandak & Co. Chartered Accountants (Firm Registration No.101657W)

S D Chandak Proprietor

(Membership No.: 32455)

Place : Mumbai Date : 30.05.2012

# Annexure to Auditors' Report

(Referred to in Paragraph 3 of our report on even date of Hit Kit Global Solutions Ltd. as at 31-03-2012)

- 1) In respect of Fixed Assets
- a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets on the basis of available information.
- b) As explained to us, the fixed assets have been physically verified by the management at reasonable intervals, which in our opinion is reasonable, having regard to the size of the Company and nature of its assets. We are informed that no material discrepancies were noticed by the management on such verification.
- c) During the period, in our opinion, a substantial part of the fixed assets has not been disposed off by the Company.
- 2) <u>In respect of its Inventory</u>
- a) According to the information and explanations given to us, the management conducted physical verification at reasonable intervals during the period under report.
- b) In our opinion, and according to the information and explanation given to us, the procedure of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the company and nature of its business.
- c) In our opinion, the company has maintained proper records of inventory during the period. Discrepancies noticed on physical verification of inventory as compared to the book records were not material and have been properly dealt within the books of accounts.
- 3) In respect of Loans Given / Taken
  - The Company has not granted or taken any loans, secured or unsecured to/from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956 and accordingly clause (iii) (b) (c) and (d) of the order are not applicable.
- 4) <u>In respect of Internal Control Procedure</u>
  - In our opinion and according to the information and explanation given to us, there are adequate internal control procedures for the purchase of Inventory, Securities, Fixed Assets and with regards to the sale of Securities commensurate with the size of the Company and the nature of its business. During the course of our audit, we have not observed any continuing failure to correct major weakness in internal controls.
- In respect of transactions covered u/s 301 of the Companies Act, 1956.

  In our opinion and according to the information and explanations given to us, there are no transactions made in pursuance of contracts or arrangements that needed to be entered into the Register needed to be maintained u/s 301 of the Companies Act 1956.
- 6) The Company has not accepted any deposits from Public.
- 7) In our opinion, the Company's has an internal audit system is commensurate with the size and nature of its business.
- 8) The Central Government has not prescribed maintenance of cost records under clause (d) of subsection (1) of section 209 of the Companies Act, 1956.
- 9] In respect of Statutory Dues:
- According to the records of the Company, the Company has been regular in depositing undisputed statutory dues including Income tax and any other statutory dues with the appropriate authorities. According to the information and explanations given to us, no undisputed amounts payable in respect of the aforesaid dues were outstanding as at 31-03-2012 for a period of more than six months from the date they became payable.
- b) The Company does not have any disputed statutory dues that have not been deposited on account of matters pending before appropriate authorities.
- 10) The Company does not have accumulated losses at the end of the period. The Company has not incurred cash losses during the financial period covered by our audit and the immediately preceding financial period.
- 11) Based on our audit procedures and according to the information and explanations given to us, the company has no dues to a financial institution or bank or debenture holders and hence this clause is not applicable.

- 12) In our opinion and according to the information and explanations given to us, no loans and advances have been granted by the Company on the basis of security by way of pledge of shares, debentures and other securities.
- 13) In our opinion, the Company is not a chit fund or a Nidhi /or mutual benefit fund/society. Therefore, clause 4(xiii) of the Companies (auditors report) Order 2003 is not applicable to the Company.
- 14) The Company is not dealing in or trading in shares, securities, debentures or other investments. Accordingly, the provisions clauses 4(xiv) of the Companies (Auditors Report) order, 2003 are not applicable to the Company.
- 15) According to the information and explanation given to us, the Company has not given any guarantee for loans taken by others from banks or other financial institutions.
- 16) In our opinion and according to the information and explanations given to us, the company has not taken any term loans. Therefore, clause is not applicable to the Company.
- 17) According to the information and explanation given to us and on an overall examination of the balance sheet of the company, we report that, prima facie, no funds raised on short-term basis have been used for long-term investment, and vice-versa.
- 18) The Company has not made preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956 during the period.
- 19) The Company has not issued any debentures during the period.
- 20) The Company has not raised any fund through Public Issue during the period.
- 21) In our opinion and according to the information and explanations given to us no fraud on or by the Company has been noticed or reported during the period that causes the financial statements to be materially misstated.

As per our report on even date

For S D Chandak & Co. Chartered Accountants (Registration No.101657W)

S D Chandak Proprietor (Membership No.: 32455)

Place: Mumbai Date: 30.05.2012

BALANCE SHEET AS AT 31ST MARCH, 2012			
Particulars	Note No.	As At 31.03.2012	As At 31.01.2011
EQUITY AND LIABILITIES		Rs.	Rs.
<u></u>			
SHARE HOLDER'S FUNDS			
Share Capital	3	74,000,000	74,000,000
Reserves & Surplus	4	57,188,548	57,307,894
NON-CURRENT LIABILITIES			
Deferred Tax Liabilities (Net)	5	159,896	-
CURRENT LIABILITIES			
CURRENT LIABILITIES	e	0.161	05 127
Trade payables Other current liabilities	6 7	9,161	85,137
Short-term provisions	8	61,864 233,236	94,103 233,236
Short-term provisions	O	233,230	233,230
TOTAL		131,652,705	131,720,370
<u>ASSETS</u>			
NON-CURRENT ASSETS			
Fixed assets	9		
Tangible assets	3	505,857	621,993
Intangible assets		407,520	2,254,216
Non-current investments	10	-	48,832,579
Long-term loans and advances	11	127,592,030	68,969,959
CURRENT ASSETS	40	04.005	0.740.047
Trade Receivables	12	21,905	9,746,917
Cash and cash equivalents	13	2,604,509	728,376
Other current assets	14	520,884	566,330
TOTAL		131,652,705	131,720,370
Summary of Significant accounting policies	2		
The accompanying notes are an integral part of the	e financial statements		
"As per our Report of even date"			
For S D Chandak & Co		For and	on Behalf of the Board
Firm Registration No. 101657W			
Chartered Accountants			
			Anand Agarwal
			Managing Director
S D Chandak			
Properietor			
Membership No. 32455			
		A B Sharma	Amit Khandelwal
PLACE : Mumbai		Director	Director
DATED: 30.05.2012			

Particulars	Note No.	Period Ended 31.03.2012	Year Ended 31.01.2011
		Rs.	Rs.
Income:	45	0.047.005	0.004.005
Revenue from operations	15	8,817,805	8,261,005
Total Revenue		8,817,805	8,261,005
Expenses:			
Purchase of Software & Devlopment Cost		4,873,942	3,775,070
Purchase of traded goods / Cost of Produce		626,469	553,804
Employee benefits expense	16	312,227	517,943
Finance costs	17	304,205	211,931
Depreciation and amortization expense	9	1,962,833	1,682,428
Other expenses	18	657,579	1,106,964
Total expenses		8,737,255	7,848,140
Profit before tax		80,550	412,865
Tax expense:	19	00,000	112,000
Current tax		40,000	100,000
Deferred tax		159,896	-
		199,896	100,000
Profit / (Loss) for the period from continuing operations		(119,346)	312,865
Profit / (Loss) from discontinuing operations		(110,010)	-
Tax expenses of discontinuing operations		-	-
Profit / (Loss) from discontinuing operations (after tax)			
Profit / (Loss) for the period		(119,346)	312,865
Earnings per equity share:	20		
Equity share of par value of Rs. 2/- each			
- Basic		(0.01)	0.01
- Diluted		(0.01)	0.01
The accompanying notes are an integral part of the finan	icial statements		
"As per our Report of even date"			
For S D Chandak & Co.,		For and	on Behalf of the Board
Firm Registration No. 101657W		. S. unu	
Chartered Accountants			
			Anand Agarwa Managing Director
S D Chandak			managing birecto
Properietor			
Membership No. 32455			
·		A B Sharma	Amit Khandelwa
PLACE : Mumbai		Director	Director
DATED: 30.05.2012			

	CASH FLOW STATEMENT FOR THE PERIOD ENI	DED 31ST MARCH, 2012	2
		Period Ended	Year Ended
		31.03.2012	31.01.2011
A.	Cash Flow From Operating Activities		
	Profit Before Tax	80,550	412,865
	Adjustment for:		
	Depreciation	1,962,833	1,682,428
	Preliminary Expenses	45,446	62,925
	Interest & Finance Charges	304,205	211,931
	Operating Profit before Working Capital changes	2,393,034	2,370,149
	Trade and Other receivables	9,707,326	498,561
	Trade Payables	(75,976)	155,986
	Loans & Advances	(58,576,625)	(3,570,650)
	Cash generated from operation	(48,945,275)	(2,916,103)
	Taxes Paid (Last year Provision)	(100,000)	(134,000)
	Net Working Capital Changes	(49,045,275)	(3,050,103)
	Net Cash from Operating Changes	(46,652,241)	(679,954)
			, ,
B.	Cash Flow from Investement Activities:		
	(Purchase) / Sale of Investments	48,832,579	-
	Net Cash used in Investing Activities	48,832,579	-
C.	Cash Flow From Financing Activities:		
	Finance Charges	(304,205)	(211,931)
	Net cash used in Financing activities	(304,205)	(211,931)
D.	Net Increase in Cash & Cash Equivalents (A+B+C)	1,876,133	(891,884)
	Not Ingragge / (degragge) in Cook & Cook equivalent		
	Net Increase / (decrease) in Cash & Cash equivalent Opening Balance of Cash & Cash Equivalents	700 276	1 620 260
	Closing Balance of Cash & Cash Equivalents	728,376 2,604,509	1,620,260 728,376
	Closing Balance of Cash & Cash Equivalents	2,004,509	120,310
	Net Increase / (Decrease) as disclosed above	1,876,133	(891,884)
	Notes: 1. Previous Years figures have been regrouped, recast wherever n	necessary	
	"As per our Report of even date"		
	For S D Chandak & Co.,	For and on B	Sehalf of the Board
	Firm Registration No. 101657W		
	Chartered Accountants		
			Anand Agarwal
			Managing Director
	S D Chandak		
	Properietor		
	Membership No. 32455		
		A B Sharma	Amit Khandelwal
	PLACE : Mumbai	Director	Director
	DATED: 30.05.2012		

#### NOTES TO FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31ST MARCH 2012

Note: 1

Company Overwiew

Hit Kit Gloabal Solutions Limited ("the company") is engaged in retail software marketing. The Company is engaged in selling of farms and vegetable produce in the market

Note: 2

Significant Accounting Policies

**Basis of Presentation** 

The financial statements have been prepared and presented under the historical cost convention using the accrual basis of accounting in accordance with the generally accepted accounting principles, applicable Accounting Standards as prescribed under the Companies (Accounting Standards) Rules, 2006 and provisons of the Companies Act, 1956.

Use of Estimates

The preparation of financial statements is conformity with the GAAP (generally accepted accounting principles) requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities on the date of financial statements and the reported amounts of revenues and expenses during the reporting period. Differences between actual results and estimates are recognized in the period in whice

Fixed Assets are stated at cost less accumulated depreciation. Cost comprises of material cost, freight, duties, taxes, interest and other incidental expenses related to aquistion and installation.

#### Depreciation / Amortization

Depreciation has been provided for on straight-line method at the rates prescribed in Schedule XIV to the Companies Act, 1956.

Impairment

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss is charged to there Profit and Loss Account in the period in which an asset is identified as Impaired. The impairment loss recognised in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

Investments

Long term investments are stated at cost of acquistion.

Inventories

Inventories are valued "at lower of cost and net realizable value".

Revenue Recognition

The company generally follows mercantile system of accounting and recognises significant terms of income and expenditure on accrual basis.

Revenue from Software & Retail Business consists primarily on account of sale of goods and is recognised on delivery to the clients.

Borrowing Cost

Borrowing costs that are attributable to the acquisition of qualifying assets are capitalised as a part of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. All other borrowing costs are charged against revenue.

Research and Development

Expenditure incurred on Research & Development is charged to revenue and fixed assets in the period it is incurred as per nature of expenses.

Taxation

Tax liability is estimated considering the provisions of the Income Tax Act, 1961. Deferred tax resulting from "timing differences" between book and taxable profit is accounted for using the tax rates and laws that have been enacted or substantively enacted as on the Balance Sheet date. The deferred tax asset is recognised and carried forward only to the extent that there is a reasonable /virtual certainty that the asset will be realised in future.

Cash Flow Statement

Cash Flow Statement has been prepared in accordance with indirect method prescribed in Accounting Standard 3 issued by the Institite of Chartered Accountants of India.

**Retirement Benefits** 

Liability for payment of Gratuity is accounted for on cash basis and future liability on accruing basis has, however, not been actuarially determined.

Earning Per Share

Basic earnings per share is calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

For the purpose of calculating diluted earning per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilative potential equity shares.

Provision, Contigent Liabilities and Contigent Assets

Provisions involving substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent liabilities are not recognised but are disclosed in the notes. Contingent Assets are neither recognised nor disclosed in the financial statements.

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Note: 3		
SHARE CAPITAL Particulars	as at 31-03-2012	as at 31-01-2011
Authorised	40 4(0) 00 2012	40 4( 01 01 20 11
4,50,00,000 Equity Shares of Rs. 2/-	90,000,000	90,000,000
(Prev. Yr. 4,50,00,000 Equity Shares of Rs.2/- each)		
logued. Cubogihad and Fully Daid up	74 000 000	74,000,000
Issued, Subscribed and Fully Paid up 3,70,00,000 Equity Shares ( Previous year : 3,70,00,000 ) of Rs. 2/- each fully paid up	74,000,000	74,000,000
5,70,00,000 Equity officies (1 revious year : 5,70,00,000 ) of 165. 27- each fally paid up	74,000,000	74,000,000
a. Terms/Rights attached to Equity shares		
The Company has one class of issued shares referred to as equity shares having a par va share. The dividend proposed by the board of directors, if any, is subject to the approval of s regards to the Company's residual assets.		
<ul> <li>b. The reconciliation of the number of shares outstanding as at March 31, 2012 and Janua Particulars</li> </ul>	ary 31, 2011 is set out below: As at 31.03.2012	As at 31.01.2011
Number of shares at the beginning of the year	37,000,000	37,000,000
Number of shares at the end of period	37,000,000	37,000,000
c. The details of shareholder holding more than 5% shares as at March 31, 2012 is set out i) Webnet Infoways Ltd : 44,14,184 shares ; 11.93% (previous year : 44,14,184 shares ; 5.38% (previous year : 49,92,300 shares ; 5.38% (previous year : 19,92,300 shares : 5.38% (previous year	,684 shares ; 11.93% ) and	
Particulars	as at 31-03-2012	as at 31-01-2011
Securities Premium:	5.076.000	5 076 000
As per last Account	5,976,900	5,976,900
Forfeiture Reserve Account :		
As per last Account	4,535,000	4,535,000
General reserve :	10.000	
Opening balance	16,232,641	16,201,354
Add: Transfer from Surplus Closing Balance	16,232,641	31,287 16,232,641
Closing Balance	10,232,041	10,232,04
Surplus		
Opening balance	30,563,353	30,281,775
Add: Net Profit / (Loss) after tax transffered from statement of P & L	(119,346)	312,865
Amount available from appropriation	30,444,007	30,594,640
Less: Amount transffered to General Reserves Closing Balance	20 444 007	31,287 30,563,353
· ·	30,444,007 57,188,548	57.307.89
10	07,100,040	01,001,00-
Note: 5		
DEFRRED TAX LIABILITIES (NET)		
Opening Balance	-	-
Difference between book and tax depreciation	159,896	<del>-</del>
	NIII \ has been debited to the statemen	
The net increase during the period in the deferred tax liability Rs.1,59,896/- (previous year	INIL) has been depited to the stateme	SIIL OI PIOIIL & LOSS.
Note: 6		
TRADE PAYABLES:		
Particulars	as at 31-03-2012	as at 31-01-201
Trade Payables	9,161	85,137
	TAL 9,161	85,137
There are no Micro, Small and Medium Enterprises in respect of whom the Company due		
The above information regarding Micro, Small and Medium enterprises have been determ information abailable with the Company and relied upon by the auditors.	nined to the extent such parties have	e peen identifies on the basis of
assumed that are semparty and relied aport by the addition.		
Note: 7		
OTHER CURRENT LIABILITIES: Provision for Expenses	40,000	
OTHER CURRENT LIABILITIES: Provision for Expenses	21,864	30,000 64,103
OTHER CURRENT LIABILITIES: Provision for Expenses		64,103
OTHER CURRENT LIABILITIES: Provision for Expenses Withholding and other Taxes payable	21,864	64,103
OTHER CURRENT LIABILITIES: Provision for Expenses Withholding and other Taxes payable  Note: 8	21,864	64,103
OTHER CURRENT LIABILITIES: Provision for Expenses Withholding and other Taxes payable  Note: 8 SHORT TERM PROVISIONS: Provision for Income Tax	21,864	

										(Rupees)
		Gross	Block			Depreciation	n/Impairment		Net	Block
	As at			As on	As at			As on	As on	As on
Description of Assets	31.01.11	Additions	Deletions	31.03.12	31.01.11	For the year	Deductions	31.03.12	31.03.12	31.01.11
a. Tangible Assets										
Generator	95,000	-	-	95,000	79,749	7,012	-	86,761	8,239	15,253
Furniture & Fixture	434,468	-	-	434,468	213,697	32,082	-	245,779	188,689	220,773
Office Equipment	638,620	-	-	638,620	252,654	77,037	-	329,691	308,929	385,967
Sub Total (A)	1,168,088	-	-	1,168,088	546,100	116,131	-	662,231	505,857	621,993
b. Intangible Assets										
Computer Software	9,764,828	-	-	9,764,828	7,510,606	1,846,702	-	9,357,308	407,520	2,254,218
Sub Total (B)	9,764,828	-	-	9,764,828	7,510,606	1,846,702	-	9,357,308	407,520	2,254,216
TOTAL ASSETS (A+B)	10,932,916	-	-	10,932,916	8,056,706	1,962,833	-	10,019,539	913,377	2,876,209
Previous Year	10,932,916	-	-	211,650,236	6,374,277	1,682,428	-	8,056,705	2,876,209	
Capital work in progress, at co	apital work in progress, at cost (including capital advances) - 36,697,65						36,697,655			

I		1
Note: 10		
NON CURRENT INVESTMENTS:		
Long Term Investment- at cost		
Non Trade ( un-guoted)		
, , ,	-	-
Other Investments	<u> </u>	48,832,579
	-	48,832,579
N. 44		
Note: 11		
LONG TERM LOANS AND ADVANCES:		
Unsecured, considered good		
	407 204 204	00.750.450
Capital Advance	127,304,324	68,759,159
Other Deposits	10,450	8,730
Other Loans and advances:		
- Advance Income Taxes	277 256	202.070
- Advance income raxes	277,256	202,070
	127,592,030	68,969,959
Note: 12		
TRADE RECEIVABLE		
Unsecured, considered good		
Outstanding for a period exceeding six months from due date	21 005	34,331
	21,905	
Other		9,712,586
	21,905	9,746,917
		-,,•
<u></u>		
Note: 13		
CASH AND CASH EQUIVALENTS		
Balances with Bank		
In current Account	40,255	8,618
Cash on Hand	2,564,254	719,758
	2,604,509	728,376
	2,004,309	120,310
Note: 14		
OTHER CURRENT ASSETS:		
Miscellaneous Expenses	566,330	629,255
Miscellaneous Expenses W/Off	(45,446)	(62,925)
Milodellaricous Experises Wolf		
	520,884	566,330
	Year Ended 31	Year Ended
	03-2012	31-03-2011
Note: 15		
REVENUE FORM OPERATIONS:		
Income from Operation		
Retail Business	7,166,240	6,334,112
Software Sales	1,651,565	1,926,893
	8,817,805	8,261,005
	0,017,003	0,201,003
Note : 16		
EMPLOYEE BENEFITS EXPENSE:		
	4=0.455	
Salaries and Wages	178,483	252,600
Director Remuneration	129,700	260,000
Staff welfare expenses		5,343
Oran Mengie exhenses	4,044	
	312,227	517,943
Details of Director Remuneration		
Details of Director Remuneration		
Shri. Anand Agarwal - Managing Director		
Salaries and Allowances	129,700	260,000
Total	129,700	
	129,700	260,000
i) As not Coation 217(2A) of the Companies Act 1056 read with the Companies (Particulars of		The number of employees
I) As per Section 217 (2A) or the Companies Act, 1930 read with the Companies (Particulars or	Employees) Rules, 1975 as amended	
i) As per Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of employed for the whole year drawing salary of Rs. 60.00.000/- per annum or more is NIL and		for part of the year drawing
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and		for part of the year drawing
		for part of the year drawing
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and		for part of the year drawing
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and salary of Rs. 5,00,000/- per month or more is also NIL.	d the number of employees employed	
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and	d the number of employees employed	
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and salary of Rs. 5,00,000/- per month or more is also NIL.  ii) Liability for payment of Gratuity is accounted for on cash basis and future liability on accruin	d the number of employees employed	
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and salary of Rs. 5,00,000/- per month or more is also NIL.	d the number of employees employed	
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and salary of Rs. 5,00,000/- per month or more is also NIL.  ii) Liability for payment of Gratuity is accounted for on cash basis and future liability on accruin  Note: 17	d the number of employees employed	
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and salary of Rs. 5,00,000/- per month or more is also NIL.  ii) Liability for payment of Gratuity is accounted for on cash basis and future liability on accruin   Note: 17  FINANCE COSTS:	d the number of employees employed g basis has, however, not been actual	ially determined.
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and salary of Rs. 5,00,000/- per month or more is also NIL.  ii) Liability for payment of Gratuity is accounted for on cash basis and future liability on accruin  Note: 17	d the number of employees employed	
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and salary of Rs. 5,00,000/- per month or more is also NIL.  ii) Liability for payment of Gratuity is accounted for on cash basis and future liability on accruin   Note: 17  FINANCE COSTS:	d the number of employees employed g basis has, however, not been actual	ially determined.
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and salary of Rs. 5,00,000/- per month or more is also NIL.  ii) Liability for payment of Gratuity is accounted for on cash basis and future liability on accruin   Note: 17  FINANCE COSTS:	d the number of employees employed g basis has, however, not been actual 304,205	ially determined. 211,931
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and salary of Rs. 5,00,000/- per month or more is also NIL.  ii) Liability for payment of Gratuity is accounted for on cash basis and future liability on accruin   Note: 17  FINANCE COSTS:	d the number of employees employed g basis has, however, not been actual	ially determined.
employed for the whole year drawing salary of Rs. 60,00,000/- per annum or more is NIL and salary of Rs. 5,00,000/- per month or more is also NIL.  ii) Liability for payment of Gratuity is accounted for on cash basis and future liability on accruin  Note: 17  FINANCE COSTS:	d the number of employees employed g basis has, however, not been actual 304,205	ially determined. 211,931

	Year Ended 31	Year Ended
1	03-2012	31-03-2011
Note: 18		
OTHER EXPENSES:		
Electricity Expenses	7,570	10,650
Rent Rates and Taxes	145,200	217,800
Auditor's Remuneration:		
Statutory Audit Fee	30,000	30,000
Legal and Professional Charges	72,347	341,326
Travelling	39,084	6,000
Listing Fees	27,575	27,575
Advertisements	15,786	124,939
Directors' sitting Fee	20,000	22,000
Communication Expenses	42,587	35,019
Repair to :		
- Building	-	666
- Machinery	6,668	38,931
Postage and Courier	14,400	7,000
Printing & Stationery	12,067	33,639
ROC Expenses	5,500	5,500
Miscellaneous Expenses	218,795	205,919
	657,579	1,106,964
Note : 19		
TAX EXPENSES: Current Tax:		
Income Tax	40,000	100,000
Deferred Taxes	159,896	100,000
Deletieu Taxes	199,896	100,000
Note : 20		
EARNINGS PER SHARE		
Profit / (Loss) after tatation as per	-	-
Profit & Loss Accounts	(119,346)	312,865
Number of equity shares outstanding	37,000,000	37,000,000
Basic & Diluted Earnings per share in rupee	(0.01)	0.01
(Face value of Rs. 2/- per share)	V - /	
Note: 21		

Note: 21

There are no amounts due and outstanding to be credited to Investor Education and Protection Fund.

Note: 22 Laibilities and Assets:

The balance in parties accounts are subject to confirmation and reconciliation, if any. In the opinion of the management all current liabilities and current assets including sundry debtors and loans and advances in the normal course of business would be relize the value at least to the extent stated in the Balance Sheet.

Note: 23

Foreign Currency Transactions :

No foreign Currency Transactions are done by the company during the period under report.

Note: 24

Contigent Liabilites :

Provisions involving substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past vents and it is probable that there will be an outflow of resources. Contingent liabilities are not recognised but are disclosed in the notes. Contingent assets are neither recognised nor disclosed in the financial statement.

Note: 25

As required by the Accounting Standard 18 "Related Party Disclouser" are given below:

- A. List of Related Parties
  - i) Promoters:

Webnet Infoways Limited

- ii) Key Management Personnel & their relatives :
  - Mr. Anand Agarwal (Managing Director)
- B. Transaction with Related Parties : ( Previous year figures in italics)
  - i) With related party referred to in a (ii) above :
    - Remuneration : Rs. 1,29,700/-

(Rs. 2,60,000/-)

C. No Balances were outstanding at the end of the current period or previous year from / to any of the Related parties;

Note : 2		of India .	
	t Accounting in terms of AS 17 issued by the Institute of Chartered Accountans ipany has two reportable business segment, namely "Software Solution" and "Retai		furcation as ner Clause 41 are
under:	party has two reportable business segment, harnery continue condition and rectain	(Rs. in Lacs)	iuroalion as per Olause +1 are
ariaor.		Figures for the current	Figures for the
		period ended	current year ended
Sr. No.	Particluars	31.03.2012	31.03.2011
01.110.	i di tiolidai 5	01.00.2012	01.00.2011
1	Segment Revenue (net sales/Income from each segment should be disclosed under		
	(a) Segment - Software	16.52	19.27
	(b) Segment - Retail Business	71.66	63.34
,	Total		82.61
	Less: Inter segment revenue	-	02.01
1	Net Sales / Income from Operatio		82.61
2	Segment Result Profit / (Loss ) before tax and interest from each segment	00.10	02.01
	(a) Segment - Software	(0.58)	3.09
	. ,	, ,	10.99
	(b) Segment - Retail Business	15.20 al 14.62	
	Total	3.04	14.08 2.12
1	Less: (i) Interest		
	(ii) Other Un-allocable expenditure net off un-allocable income.  Total Profit Before Ta	x 10.78 0.80	7.83 4.13
•		0.60	4.13
	Capital Employed (Segment assets - Segment liabilities )	202.22	504.00
	(a) Segment - Software	336.62	524.02
	(b) Segment - Retail Business	578.58	458.11
	(c) Un-allocable & Corporate	396.69	330.95
	Total	al 1,311.89	1,313.08
	-		
Note: 2			
Juantita	tive Information :		
	e legal opinion obtained by the management, the provisions of clause 3 (ii) of Schedu	ule VI of Part II of Companies Act	, 1956 are not applicable to the
company	and as such no quantitative details are given.		
Note: 2	28		
The Com	pany has decided to close current financial year on 31st March, 2012 instead of 31	st January, 2012 and hence curre	ent financial year comprises 14
months.			
Note: 2	29		
The com	pany prepares and presents its financial statement as per Schedule VI to the Compar	nies Act 1956, as annlicable to it t	from time to time. In view of the
	o the Schedule VI as per a notification issued during the year by the Central Governr		
	012 have been prepared as per requirments of the Revised Schedule VI to the Comp		-
	d/reclassified and presented to conform to the current year's classification. Figures ha		•
-3	g		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
"As ner o	our Report of even date"		
	Chandak & Co.,	For	and on Behalf of the Board
	gistration No. 101657W	101	and on bondin or the board
-	ed Accountants		
Onal left	a noodinana		

# **Shareholders' Information**

AGM: Date, time and venue	Monday, 30 <sup>th</sup> July, 2012 at 10.00 a.m. at Privilege INN, Opp. Shakti Ford Showroom, Goregaon - Malad Link Road, Malad (W), Mumbai - 400 064				
Financial Period	01st February 2011 to 31st	March 2012			
Date of Book Closure	25th July, 2012 to 30th July,		sive)		
Dividend	In order to conserve resou				
	not recommend any dividen	d for the periodunder o	consideration.		
Listing on Stock		hange Ltd., P J Tov			
Exchanges	Mumbai – 400 001 <sup>-</sup>	Γel: 22721233 / 34			
	<ol><li>Pune Stock Exchan</li></ol>	ge Ltd., Shivleela Ch	ambers, Kumthekar		
	Road, 756, Sadashiv	Peth, Pune - 411 030	)		
	<ol><li>Ahmedabad Stock</li></ol>				
		ollege, Ahmedabad – 3			
Payment of Annual Listing	The Company has paid th				
Fees to Stock Exchanges	Stock Exchanges where the		e listed.		
Stock Code	The Company's Stock Code	is 532359			
Bombay Stock Exchange	Month	High (Rs.)	Low (Rs.)		
Stock Market Price Data	February, 2011	0.60	0.53		
(in Rs./ per share)	March, 2011	0.61	0.48		
	April, 2011	0.61	0.50		
*: The Company's scrip's	May, 2011	0.70	0.40		
are not traded at Pune and Ahmedabad Stock	June, 2011	0.71	0.53		
Ahmedabad Stock Exchange during the	July, 2011	0.66	0.53		
financial period. Therefore,	August, 2011	0.69	0.58		
no market data has been	September, 2011	0.70	0.57		
given of these exchange.	October, 2011	0.81	0.70		
	November, 2011	0.86	0.62		
	December, 2011	0.63	0.54		
	January, 2012	0.69	0.52		
	February, 2012	0.73	0.59		
	March, 2012	0.84	0.69		
Registrars and Share	Adroit Corporate Service Pv	t. Limited			
Transfer Agent	19, Jafferbhoy Industrial				
	Andheri (E), Mumbai – 40				
	(Monday - Friday) Phone: 0				
Share Transfer System	99.96% of the equity share				
	Transfer of these shares is				
	involvement of the Compar	•			
	physical form the transfer				
	Corporate Services Pvt. Ltd	. At the above mention	eu address.		
	Transfer of charge in physic	aal farm is narmally n	roccood within ton		
	Transfer of shares in physical to twelve days from the				
	complete in all respects. T	•			
	Company Secretary are sev				
	Company Occident are sev	crairy crimpowered to a	אףוטיט נומווסופו.		

Shareholding Pattern as on		CATEGORY		No. of shares % of Capital		
31st March, 2012	Promoter's			44,14,184 11.9		11.93
	Private Corporate Bodies			5	56,09,076	15.16
	Public (In	n India)		2,6	64,98,824	71.62
	NRIs/ OC	CBs			4,77,909	1.29
	Clearing	Member			7	0.00
	TOTAL			3,7	70,00,000	100.00
Distribution of Shareholding as	No .of				No. of	0/ -5
on 31st March, 2012.	Equity	No. of	%	of	No. of Shares	% of
	Shares	Shareholders	Shareh	nolders		Shares
	held				held	holding
	Upto - 500	2,364		33.96	7,57,278	2.05
	501 – 1000	1,782		25.60	17,11,209	4.62
	1001 – 2000	1,021		14.67	18,33,999	4.96
	2001-	425		6.10	11,81,036	3.19
	3000					
	4000	200		2.87	7,56,970	2.05
	4001- 5000	394		5.66	19,38,925	5.24
	5001- 10000	406		5.83	33,38,664	9.02
	10001 and	370		5.31	2,54,81,919	68.87
	above	310		0.01	2,54,01,515	00.07
	TOTAL	6,962		100.00	3,70,00,000	100.00
Dematerialization of Shares	The Com	pany's shares a	re comp	ulsorily	traded in de	materialised
and liquidity	form and	are available for	trading	on both	the deposito	ries in India
	viz. National Securities Depository Limited (NSDL) and Central					
	Depository Services (India) Limited (CDSL). Equity shares of the					
	Company representing 99.96% of the Company's equity share					
	capital are dematerialised as on March 31st, 2012.					
	The Company's equity shares are regularly traded on the Bombay Stock Exchange Limited, in dematerialised form.					
						Coo:4:
	Under the Depository System, the International Securities Identification Number (ISIN) allotted to the Company's shares is					
	INE309B0		in) allott	eu lo ti	ie Company	s shares is

Secretarial Audit Report Regarding Reconciliation of Capital  Compliance Certificate from Auditors	As stipulated by SEBI, a qualified practising Company Secretary carries out Secretarial Audit to reconcile the total admitted capital with NSDL and CDSL and the total issued and listed capital. This audit is carried out every quarter and the report thereon is submitted to the Listed Stock Exchanges. The audit confirms that the total listed and paid-up capital is in agreement with the aggregate of the total number of shares in dematerialised form (held with NSDL and CDSL) and the total number of shares in physical form.  The Company has complied with the mandatory requirements of the Code of Corporate Governance as stipulated under Clause 49 of the Listing Agreements with the Stock Exchanges.  The Statutory Auditors have certified that the Company has complied with the conditions of Corporate Governance as stipulated in Clause
	49 of the Listing Agreements with the Stock Exchanges and the same is annexed to the Corporate Governance. The Certificate from the Statutory Auditors will be sent to the Listed Stock Exchanges along with the Annual Return of the Company.
Outstanding GDRs / ADRs and their impact on Equity:	The Company has not issued any of these instruments.
Legal Proceedings	As at March 31, 2012, there was no litigation against the Corporation or any of its managing / whole-time directors, for any of the alleged offences under the enactments specified in Part I of Schedule XIII to the Companies Act, 1956.
Voting Rights	All the shares issued by the Corporation carry equal voting rights. Generally, matters at the general meetings are decided by a show of hands in the first instance. Voting by show of hands operates on the principle of 'One Member-One Vote'. If majority of members raise their hands in favour of a particular resolution, it is taken as passed, unless a poll is demanded.  The fundamental voting principle in a company, in case voting takes place by a poll, is 'One Share-One Vote'. On a poll being taken, any decision arrived thereat is final, thus overruling any decision taken on a show of hands. No poll has been demanded at any general meeting of the members of the Corporation. No business has been transacted through postal ballot.
Control of the Corporation	The Corporation is neither owned nor controlled, directly or indirectly, by any person, entity or government and also does not owe allegiance to any promoter or promoter group. To the best of its knowledge and belief, the Corporation does not have any arrangement, the operation or consequence of which might directly or indirectly result in a change in its ownership, control or management. Further, during the period under review, the Corporation has not received any disclosure under Regulation 8 of the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 1997.
Folio Consolidation	Shareholders holding shares under more than one folio may write to the registrar to consolidate their folios. In case of joint holdings even if the order of names are different, shareholders can have them transposed without payment of stamp duty by sending a letter duly signed by all the shareholders. This will facilitate safekeeping and save cost at the time of dematerialisation. The above would be

	subject to verification of the signature(s) of the concerned shareholders.
Nomination Facility	Every shareholder in a company may at any time, nominate in the prescribed manner, a person to whom his shares in the company shall vest in the event of his death. Individual shareholders holding shares either singly or jointly can make a nomination. If the shares are held jointly, all the shareholders may jointly nominate any individual person as their nominee. Nomination stands automatically rescinded on transfer / demateria-lisation of the shares. Shareholders holding shares in single name are advised to nominate any individual by submitting the prescribed nomination form i.e. Form 2B, in duplicate, to the registrar. Shareholders holding shares in demat form are requested to contact their DP.
Website	Information regarding the Corporation can also be accessed on its website, www.hitkitglobal.com. The 'Investors' section on the website of the Corporation contains an array of information on investor services, financials, corporate profile, shareholding pattern, disclosures made to stock exchanges.
Address for	Hit Kit Global Solutions Ltd.
Correspondence	401/B, 4th Floor, Kemp Plaza, Mindspace, Link Road, Malad (W), Mumbai – 400 064. Tel no. 91-22- 6561 4984 Fax: 91-22- 6561 4984 E-mail address: hitkit.global@gmail.com Designated e-mail address for investor services: info@hitkitglobal.com Website: www.hitkitglobal.com

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